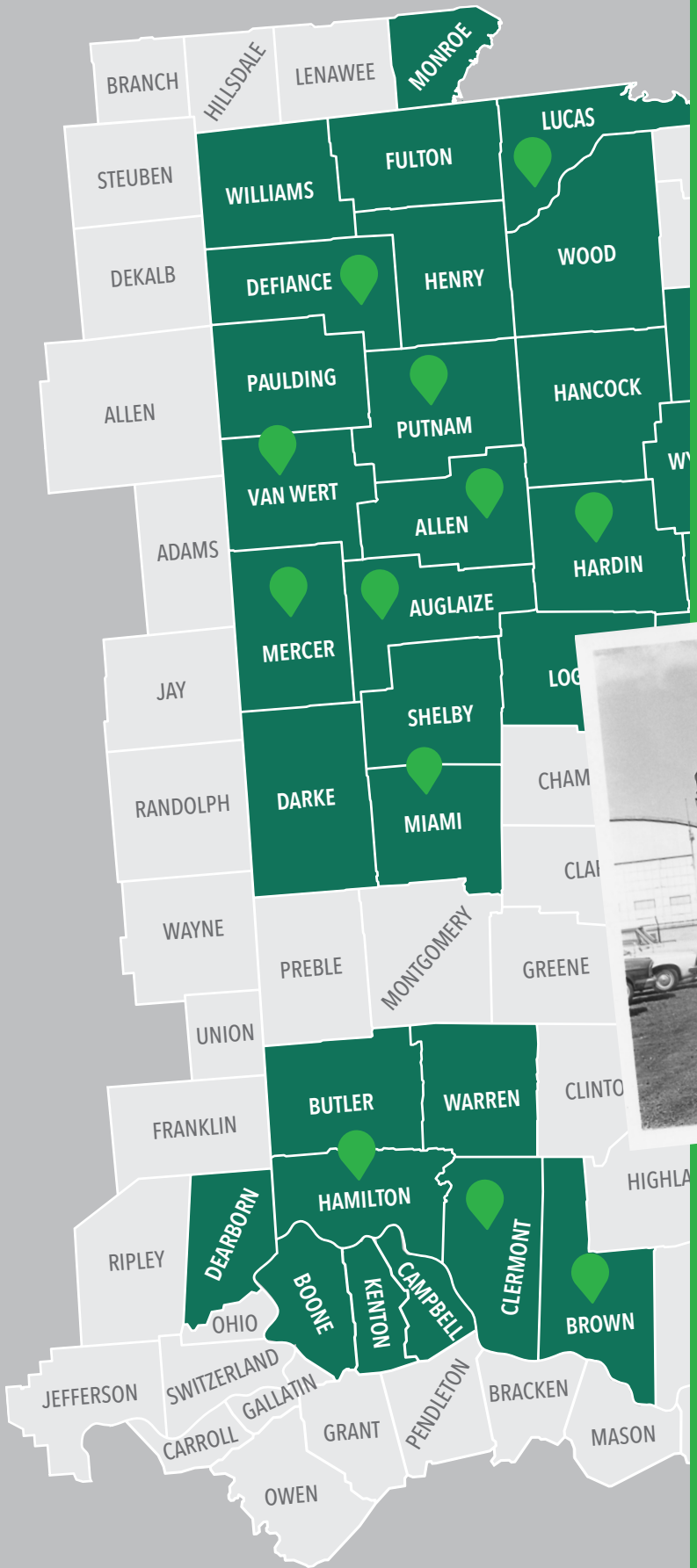


2023 Annual Report

69TH ANNUAL MEETING



Superior
CREDIT UNION



MINUTES FROM THE ANNUAL MEETING ON APRIL 20, 2022

The Superior Credit Union 68th Annual Meeting was held April 20th, 2022 by Video Conference. A quorum of members was present. Board of Directors in attendance were Chairman Ray Hughes, Treasurer Cheryl Lawson, Secretary James Bacome, Greg Shrader, Dave Watkins, Maria Rellinger, Kelly Recker, and Pam Shaw.

Chairman Ray Hughes called the meeting to order at 5:30 p.m. with a quorum of members present. Chairman Hughes noted that the membership has grown to 100,000 in March. Chairman Ray Hughes acknowledged the board and thanked Dave Young for his service. Dave recently retired from the Board of Directors after serving on the board since 1982. Ray noted the Board appointed Maria Rellinger to complete the remainder of his term. Ray discussed several of the past year's accomplishments and thanked the members, board, and employees for their contributions this past year.

Chair Hughes noted the Audit Committee Report and Annual Minutes were included in the Annual Meeting Report. The Annual Report is available for members on the credit union's website.

Treasurer's Report

Chair Hughes provided a video including the Treasurer's report and a review of the credit union's 2021 performance for members to review. Over the past year, the credit union's assets approached nearly \$1.5 Billion Dollars, with \$4 million returned to members in dividends. The credit union also held deposit fees the same saving members over \$2 million dollars. Net income for the year surpassed \$20 million dollars. The credit union remained financially strong with equity over \$187 million for a net equity to assets ratio of 12.65%.

President/CEO Report

President/CEO Phil Buell thanked the Board of Directors and committee members for their volunteer service. Phil noted the credit union originated over \$300 million dollars in mortgage loans last year. With the historic low loan rates, Superior helped members save thousands of dollars on their mortgage loans. He also noted with the Superior First Program and support of the Superior Foundation, the credit union provided \$300,000 to support 150 first time home buyers. Phil also commented the credit union built a new office in Cincinnati's Western Hills in 2021. In 2022, the credit union is opening a new office in Defiance, Ohio and building a new office in Toledo.

Nominating Committee

Nominating Chair Jim Bacome announced the results of the Board of Directors Election. He acknowledged the election was conducted in accordance with the credit union Code of Regulations. This year, the nominees are Cheryl Lawson, Dave Watkins, and Maria Rellinger. No other candidates were received, and the nominees are elected by acclamation to three-year terms.

Having no further business, the meeting adjourned at 5:50 p.m.

2022-2023 BOARD OF DIRECTORS

Chairman	James Bacome
Vice Chairman	Gregory Shrader
Treasurer	Cheryl Lawson
Secretary	Kelley Recker
Directors	Raymond Hughes, Joe Patton, Maria Rellinger, Pam Shaw, Dave Watkins
Director Emeritus	Bruce Campbell
Associate Board Members	Lynn Carpenter

STATEMENT OF FINANCIAL CONDITION

ASSETS	2022	2021
Cash and Cash Equivalents	\$60,365,129	\$155,722,261
Total Investments	\$458,390,190	\$401,587,179
Loans to Members , Less Allowance for Loan Losses	\$922,712,051	\$831,893,584
Property and Equipment	\$21,465,768	\$18,587,871
Other Assets	\$46,594,042	\$78,566,369
Total Assets	\$1,509,527,180	\$1,486,357,264

LIABILITIES AND EQUITY	2022	2021
Members Shares	\$1,262,106,002	\$1,180,532,217
Notes Payable	\$50,000,000	\$95,152,125
Dividends Payable	\$636,972	\$364,862
Accrued and Other Liabilities	\$25,115,134	\$22,504,569
Total Liabilities	\$1,337,858,108	\$1,298,553,773
Members Equity	\$171,669,072	\$187,803,491
Total Liabilities and Equity	\$1,509,527,180	\$1,486,357,264

INCOME STATEMENT	2022	2021
Loan Interest Income	\$33,102,979	\$28,829,788
Investment Interest Income	\$9,923,203	\$6,344,845
Total Interest Income	\$43,026,182	\$35,174,633
Interest Expense on Borrowings	\$274,036	\$290,215
Member Dividends	\$6,871,007	\$4,024,156
Total Dividend and Interest Expense	\$7,145,043	\$4,314,371
Net Interest Income	\$35,881,139	\$30,860,262
Provisions for Loan Loss	\$376,530	\$115,159
Net Interest Income after Provision for Loan Losses	\$35,504,609	\$30,745,103
Non-Interest Income	\$15,701,020	\$24,669,351
Non-Interest Expense	\$37,252,464	\$35,216,244
Net Income	\$13,953,165	\$20,198,210
Change in Unrealized Gain on Investments	(\$30,087,584)	(\$2,836,888)

OTHER FINANCIAL INFORMATION	2022	2021
Members	98,749	99,412
Capital to Assets	13.38	12.65
Return on Assets	0.93	1.60
Asset Growth	1.60	16.37

AUDIT COMMITTEE REPORT

The Audit Committee, as appointed by the Board of Directors, shares the Board's responsibility for: determining that management practices are protecting the member's assets; properly administering the Board's policies and procedures; and safeguarding against fraud and conflict of interest.

The Certified Public Accounting firm of ~~GBQ~~ was contracted by the Audit Committee to conduct an audit in accordance with generally accepted auditing standards for the year ended December 31st, 2024. Their complete audit report is available upon request.

Based on the results of the audits, examinations and on-going internal control reviews, along with evaluations of products and services against policies and procedures, the Audit Committee can assure members that Management and the Board of Directors have acted in their best interest to ensure continuance of a sound financial institution.

Audit Committee

Joel Parker (Chairman), Greg Shrader, Terry Campbell, Dr. Jeff Unterbrink, Dave Young

PRESIDENT'S MESSAGE

We're all dreamers. As children, we dreamed of someday owning a car, having a career, and buying a house. Our dreams required hard work, persistence, and a willingness to succeed. Family and friends supported us along our journey. It was important to seek good advice, guiding the path toward making good financial decisions and ensuring we would stay the course.

As children, guidance often came from our parents. Maybe your mother knew good savings habits started early and opened a savings account for you at the credit union. The account didn't start off with much money. But it was the beginning of your road to success. Each birthday and Christmas, you would deposit your gift money into the account. You would continue each year and

“ At Superior, we will help you look at all the solutions and provide you the best advice for your unique situation. ”

watch your savings begin to grow. As you got older, you would regularly place your allowance, babysitting, and summer job money into your savings account. Before too long, you saved enough money for a down payment to purchase your first car. With the help of the credit union, you found the right car with a payment you could afford.

You were off to a good start in achieving your dreams! After purchasing a car, you were ready to pursue your career. Overwhelmed at first, you were excited about following your passion. After completing your college degree, you learned that starting out on your own would be a challenge. It didn't take you long to recognize the importance of a good budget to plan for your monthly expenses. You met with a credit union employee who reviewed your entire financial picture. They discussed your monthly income and set aside funds each paycheck to cover rent, cell phone, utilities, and car payments.

They also set up a rainy day account to help with unexpected expenses. Overtime, you would save a little extra each month and begin saving for your dream of owning your own home.

As you started thinking more about buying a home, you had questions. Where do I start? How much can I afford? Where will I get the down payment I need? Fortunately for you, your lifelong partnership with the credit union helped along the journey. The credit union determined how much you could afford. They understood the right payment that would remain within your budget. The credit union also understood that having a down payment to purchase your first home is the biggest challenge. To help, the credit union provided a gift of down payment assistance through the SuperiorFirst program.

The dream of owning your own home became reality.

At Superior, helping members like you is what our team does every day. We realize life's journey has many surprises and obstacles along the way. It is important to have partners that provide trusted advice and assist you in making

good decisions. We want you to achieve your dreams. In today's world, there are many hurdles to financial success. At Superior, we will help you look at all the solutions and provide you the best advice for your unique situation. Our mission is to deliver personalized financial solutions to our members. Team Superior takes pride in doing that every day.

Thank you for being a Superior Credit Union member. We appreciate you.



Phil Buell
President & CEO
pbuell@superiorcu.com

BRUCE CAMPBELL AND DOROTHY THOMPSON AWARDS

The **Bruce E. Campbell Achievement Award** honors a Superior Credit Union employee who exemplifies a lifelong commitment to member



advocacy, member service, and promoting the credit union philosophy. Award winner Christina Williams began her credit union career at Superior over 20 years ago. Christina's journey explored the teller, internal audit, member services and cash operations departments. At each point along the way, Christina was willing to learn and diversify her skill set. She developed an expansive knowledge level by serving in a variety of roles. Her ability to adapt to different positions become a significant resource for Superior.

Like Bruce Campbell, Christina's dedication and commitment to Superior shines in her endless pursuit of service to our members. With a strong work ethic and willingness to learn and grow, Christina has helped both members and staff reach their highest potential. Congratulations, Christina!

The **Dorothy J. Thompson Action Award** honors a Superior Credit Union employee who makes a significant impact as an "Unsung Hero." Maria Crow,

award winner, was new to mortgages when she joined Superior in 2001. Throughout her career, it became apparent Maria was a leader. She was patient in teaching other employees the complexity of mortgage underwriting and processing. She has processed and closed thousands of mortgages and set Superior on a path toward mortgage dominance in West Central Ohio.



Ultimately, she would assume the role as Director of Mortgage Processing. In her new role, she would support Superior mortgage staff along with other credit union partners throughout the United States. Much like Dorothy, Maria is behind the scenes making sure everything works seamlessly. Having a "We Can Do Anything!" attitude defined Dorothy. The same holds true for Maria. Congratulations, Maria!